



Safety | **Security** | Certainty

# Corporate Profile

Global Security Products EMEA



We are committed to delivering best-in-class security products customers can rely on

## UTC Fire & Security and Global Security Products

### UTC Fire & Security

UTC Fire & Security is a leading provider of fire safety and electronic security solutions that protect people, property, and assets the world over. Its 45,000 employees share a commitment to help create safe and secure environments that allow people to live with certainty.

With an extensive portfolio of products and services, including fire detection and suppression; intrusion detection, access control, and video surveillance; and installation, inspection, monitoring, response services, and cash management services, UTC Fire & Security is well-positioned to meet the needs of a broad range of customers.



### UTC Fire & Security Global Security Products

Global Security Products has a broad range of innovative security products that help secure and protect people, information, operations, and assets.

- Global Headquarters in Bradenton, Florida
- Global presence in 35+ countries
- EMEA Headquarters in Brussels, Belgium
- EMEA President: Bart Otten



## Local support, global reach

Global Security Products manufactures and distributes security products and solutions with sales and support operations across the world. In EMEA Global Security Products is represented in 32 countries and supports customers with a strong knowledge of local approvals, public services, insurance and general market requirements in local languages.

- |                  |  |
|------------------|--|
| Algeria:         | <b>Algiers</b>                             |
| Bahrain:         | <b>Manama</b>                              |
| Belgium:         | <b>Brussels, Roeselare</b>                 |
| Czech Republic:  | <b>Brno, Prague</b>                        |
| Denmark:         | <b>Copenhagen</b>                          |
| France:          | <b>Paris, Lille, Lyon</b>                  |
| Finland:         | <b>Helsinki</b>                            |
| Germany:         | <b>Düsseldorf</b>                          |
| Hungary:         | <b>Budapest</b>                            |
| Ireland:         | <b>Dublin</b>                              |
| Italy:           | <b>Milan, Florence, Padua, Rome, Udine</b> |
| Jordan:          | <b>Amman</b>                               |
| Kazakhstan:      | <b>Almaty</b>                              |
| Kenya:           | <b>Nairobi</b>                             |
| Lebanon:         | <b>Beirut</b>                              |
| Lithuania:       | <b>Vilnius</b>                             |
| Netherlands:     | <b>Weert, Rotterdam</b>                    |
| Norway:          | <b>Oslo</b>                                |
| Poland:          | <b>Gdansk, Warsaw, Poznan</b>              |
| Portugal:        | <b>Lisbon</b>                              |
| Qatar:           | <b>Doha</b>                                |
| Romania:         | <b>Bucharest</b>                           |
| Russia:          | <b>Moscow</b>                              |
| Saudi Arabia:    | <b>Riyadh, Khobar, Jeddah</b>              |
| Slovak Republic: | <b>Bratislava</b>                          |
| South Africa:    | <b>Cape Town, Johannesburg</b>             |
| Spain:           | <b>Barcelona, Madrid, Seville</b>          |
| Sweden:          | <b>Stockholm</b>                           |
| Switzerland:     | <b>Lausanne</b>                            |
| Turkey:          | <b>Istanbul</b>                            |
| U.A.E.:          | <b>Abu Dhabi, Dubai</b>                    |
| United Kingdom:  | <b>Milton Keynes</b>                       |

## Product portfolio

**Global Security Products** offers a comprehensive range of security, fire and life safety products through primary brands including **Interlogix**, **Lenel**, **Supra**, **Onity** and **Edwards**. Its robust product offering is designed to protect and secure businesses, homes and people via a full spectrum of security, fire and life safety applications that lead the industry in innovation and reliability.

**Interlogix** provides intrusion, video, fiber transmission, and access control solutions for the small to medium and enterprise commercial segments. Products offered include:

- Fully integrated intrusion alarm systems, detectors, and central station software
- Video surveillance products, including conventional and network cameras, digital and hybrid recorders, IP-based video management software, mobile and intelligent video, monitors, and accessories
- An extensive line of advanced IP and fibre-optic transmission systems that are deployed in telecommunication, broadcast and professional video, security, industrial control, and transportation applications.

**Lenel** provides enterprise software, integrated systems and access control systems to manage multiple security systems, real-time intelligent video content analysis, biometric access, smart card applications, and visitor management systems for corporate and government security customers.



**Supra** is a global provider of electronic key management systems that offer solutions for real estate, property management, automotive and industrial sectors. Supra's technologies are used to securely store keys and manage key access rights.

**Edwards** provides a comprehensive range of fire control panels and sensors that cover all applications from residential to high-end commercial and industrial enterprises.

**Onity** supports the hospitality and education sectors as well as other vertical segments with products that include electronic locks, in-room safes and energy management solutions.



## Committed to compliance and local regulations

In response to an increasingly challenging regulatory environment, Global Security Products ensures that its product range evolves accordingly in order to meet EN and local security approvals, such as:

- European EN50131-1, EN50136
- EN54-series/CPD
- German VdS
- French NFA2P
- Scandinavian F&P – FG – SBSC
- Belgian INCERT
- Dutch REQ
- Italian IMQ
- American UL
- Hungarian MABISZ
- Czech NBU\_CZ
- Slovak NBU\_SL
- Polish Techom

## Solutions designed to meet all needs

Security starts long before the first detector, card reader or camera is installed. It starts with a relationship – and a good relationship starts with the right partner. Global Security Products is a trusted partner upon whom businesses and home owners can count, to assess risk level of their sites and propose optimum solutions designed to protect people, property, customers and companies.

## The perfect partner

Bringing tailored market solutions to customers is all about “solving problems.” Global Security Products deploys leading-edge technology to develop reliable and customised solutions. Its international Research and Development team keeps abreast of technology developments in order to provide best-fit and cost effective solutions.



# Training University

Products and solutions from Global Security Products are continuously improving with new features and functionalities. Recognising the importance of sharing knowledge and expertise, the UTC Fire & Security Global Security Products EMEA Training University offers a wide range of highly informative and in-depth training courses.



Its trainers are industry experts with thorough product knowledge and field experience. Training facilities with state-of-the-art training rooms are equipped with modern infrastructure and tools and technical training is supported with product panels for each participant. Global Security Products' courses provide the opportunity to learn all about their products while refreshing an understanding of underlying technologies and certification provides a competitive advantage for the success of customers' businesses.



# Pro Express

One address, one-stop shop, Pro Express offers convenience for local security professional installers, answering their needs by offering easy access to a selected range of electronic security products in a business-to-business service outlet.



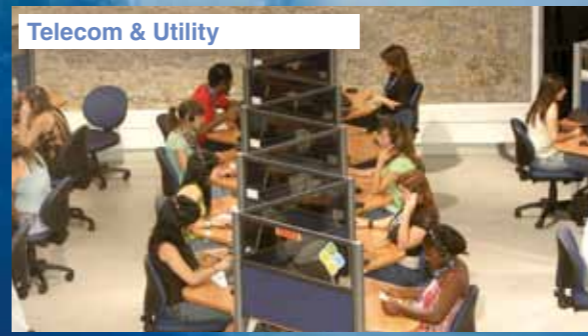
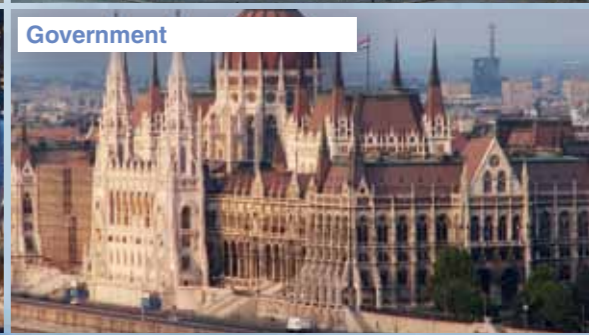
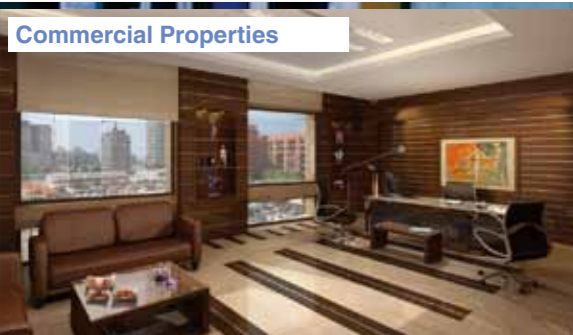
Pro Express carries a permanent stock of high volume items, provides on-location, first-hand technical product support and assistance with security projects from experts and accommodates a state-of-the-art live product demonstration area. Their Technical Advisor is there to help with product knowledge, field and project experience. No appointment required – just call in! The Pro Express state-of-the-art demo room provides the ideal setup to discuss projects with their security specialists, and simulate specific design requirements or product functionality.



# References

Global Security Products has become a trusted partner for national and multinational companies serving a broad range of market segments. They work closely with their customers to understand continuously changing needs and provide solutions, via their extensive partner network.

Global Security Products fine-tune concepts and product solutions to meet customers' requirements, independent of site size, architecture, location or activity and they are proud to share key studies upon request.





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